

# EdgeDC+

Low-risk, high value



ACCELERATING DATA CENTERS' RETURNS SINCE 1991

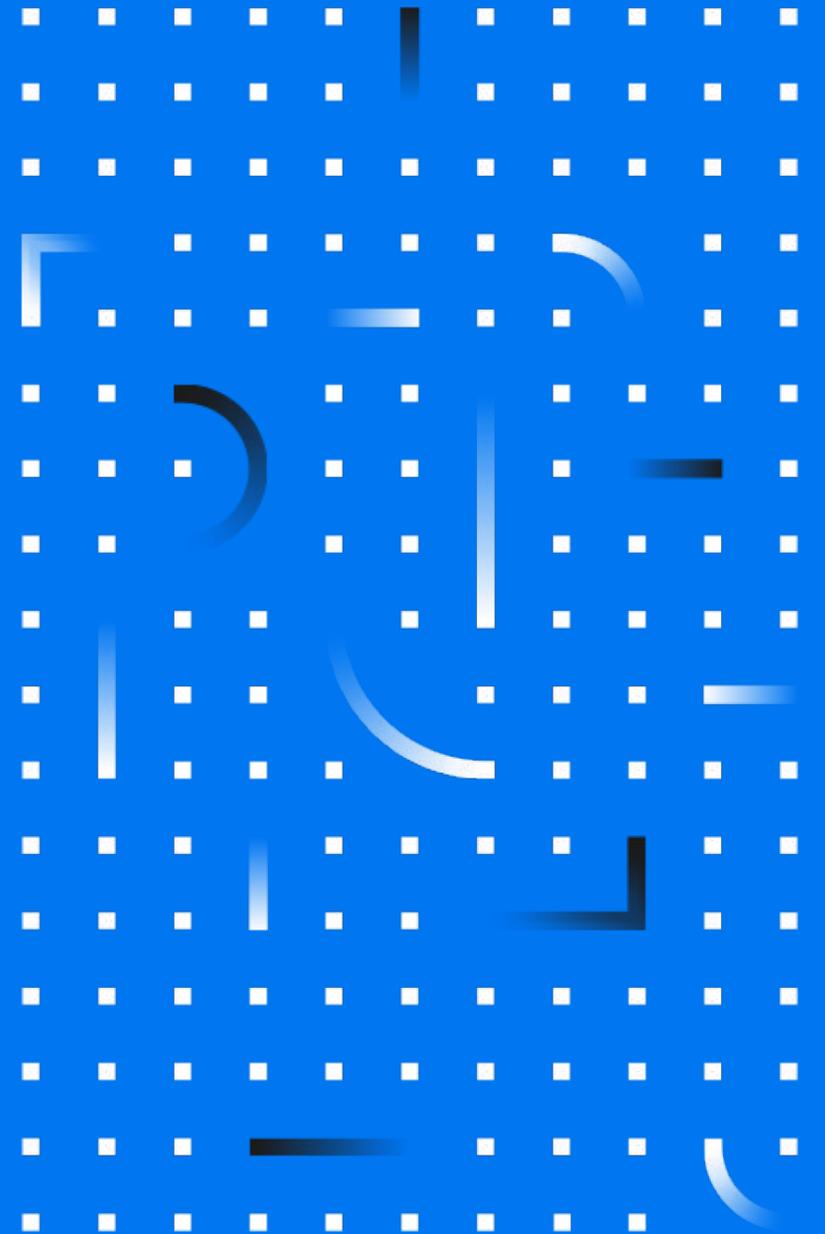
**ALTRON**  
MODULAR

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**01**  

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# About





# Modular

- Building on 30 years of experience in DC design, build and operation
- EU-quality product delivered anywhere globally
- Vendor with system-integrator mentality
- Optimized product for Edge Data Centers
- AI enhanced Digital Operation & Maintenance modes.





EdgeDC+



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# Rapid growth in Data Center industry

- **Colo, Cloud, Telco services providers**
- **Government Mission Critical Data Center**
- **National security and private clouds**

## **They all have same challenge**

Supply new capacity at the scale and industry quality for controlled price and yet on time.

This has been challenge of industry for decades and now it has become a global race for quick capacities to accommodate demanding clients.

Altron Modular has portfolio of prefabricated products that has carefully sized parameters meeting the demand and yet utilizing the experience in process from project to project.



# At a glance



## Czech Market

Industry Leader in the Czech rep.



## Global Market

Among top 5 Prefabricated  
Modular Data Center vendors  
Reputable D&B contractor



## Local Presence

Czech Rep, Slovakia,  
USA, UK  
UAE, KSA (structuring)



## Team

147 employees  
100+ contractors



## Structure

2 private shareholders



## Group Revenue

65 mil USD in 2022



# Why Altron?

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**30 +**

**more than 30 years on  
the market**

**1000 +**

**Delivered projects  
globally**

**8 %**

**Year-to-year  
investment to R&D**

**100 +**

**Field services  
experts**

## Know-how

Subject matter with strong experience in design, build and operation, from which our know-how derives.

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## Innovation

Our experience give us platform too execute our vision into reality based on proven practice and methodologies.

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## Trust

Building strong relationships with clients, partners, experts and maintain long-term partnerships that does differentiate us.



# References

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SKODA



SEZNAM.CZ



ooredoo



IBM

DELL

EdgeDC+

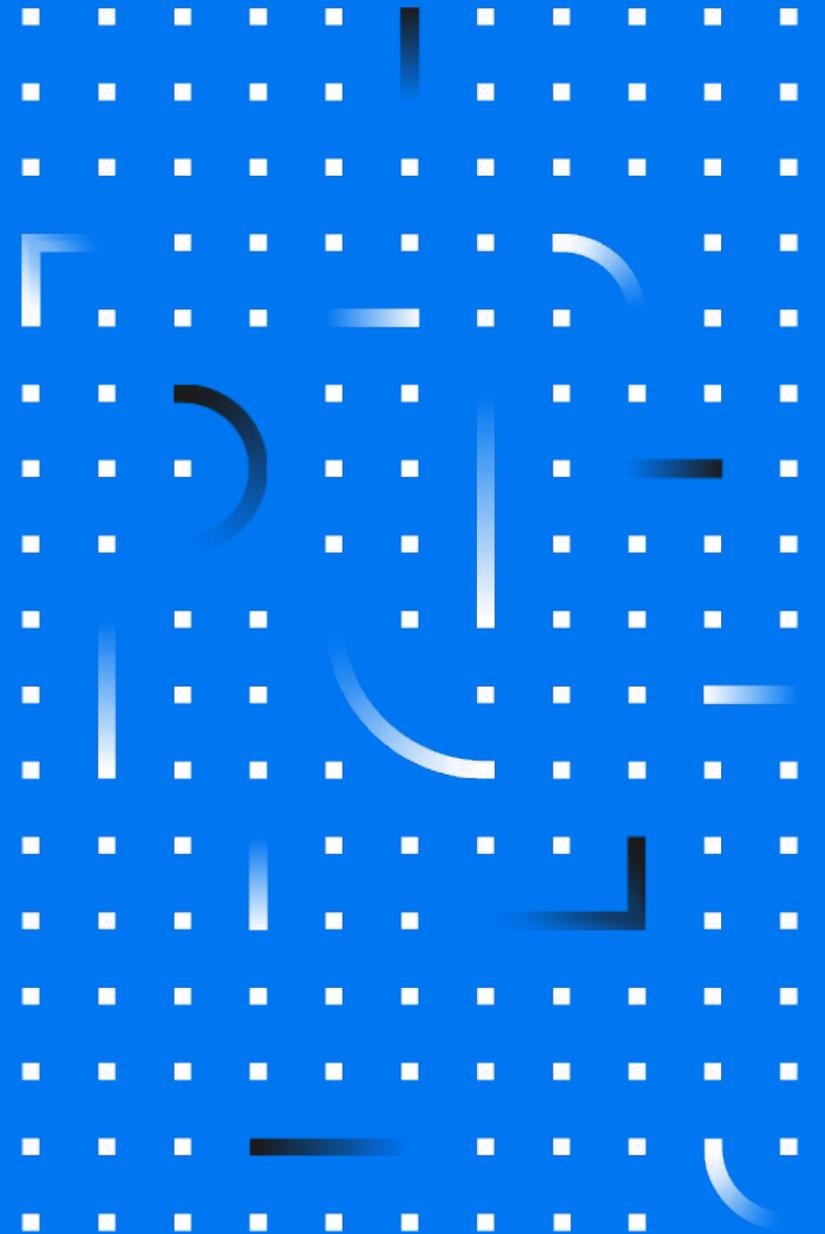
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**02**

# Product



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# Scalability



Defining the main parameters of EdgeDC+

- Total Connect Load & Power Density
- IT Pods & Racks
- Critical Power and Critical Cooling Pods
- Modules

Standard product vs. customization



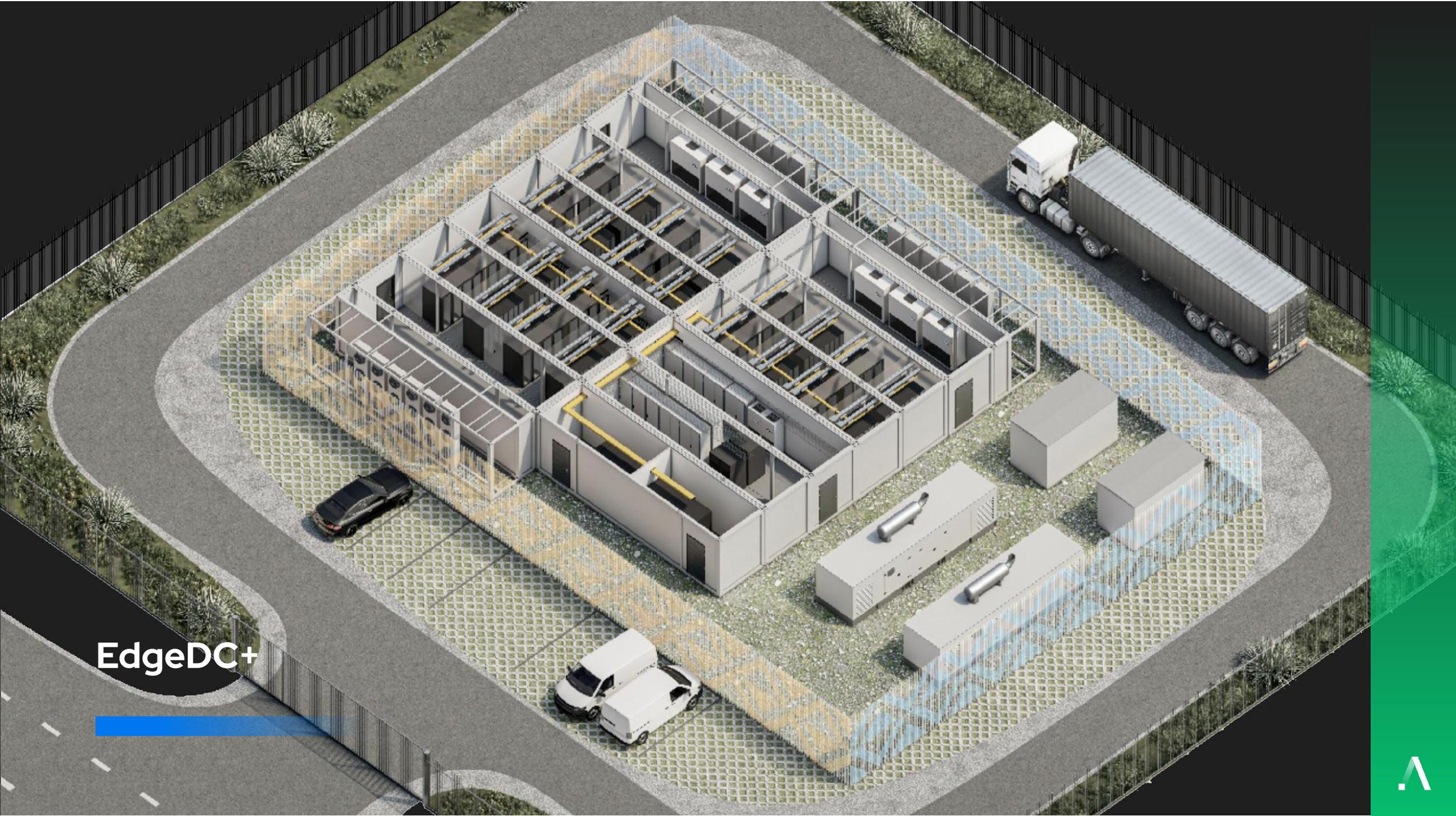
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# EdgeDC+ Drivers

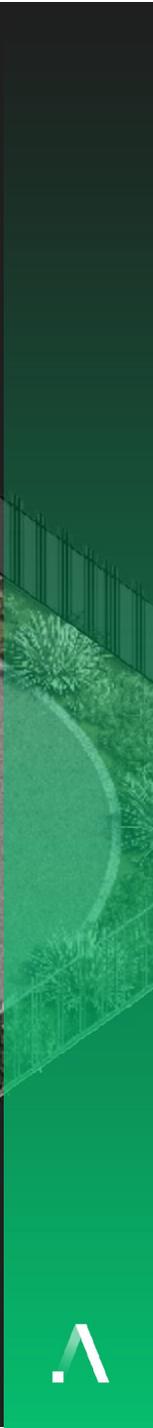
## Parameters Summary: TCO driven with optimized CapEx + OpEx

- Use Case – cloud, colocation, hosting DC services, network infrastructure services, government, and private cloud.
- Capacity – Grow as you need (100kW to 1 000kW).
- Availability – MultiTier Redundancy – 2N in power supply
- Power density averaging 5 – 10 kW per rack (1kW to 20kW per rack)
- Smart space utilization, and caging.
- Vendor-neutral approach using best of breed EU certified products
- Low PUE @ 1.5 in KSA, Dammam – 90% capacity & above
- Unique flexibility to respond to a wide range of client's requirements (scale up and down), re-deployment capability
- Altrix an advanced management and control system at DC level to allow unmanned operation and virtual operator features





EdgeDC+





EdgeDC+



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# Product

	EdgeDC+ 100	EdgeDC+ 200	EdgeDC+ 300	EdgeDC+ 500
<b>ICT load capacity</b>	100 kW	200 kW	300 kW	500 kW
<b>Rack capacity</b>	18 – 32	36 – 64	54 – 96	90 – 160
<b>Power density/rack</b>	4 – 6 kW			
<b>Power supply redundancy</b>	2N	2N	2N	2N
<b>Cooling redundancy</b>	N+1	N+1	N+1	N+1
<b>Cooling Methods</b>	DX	DX	DX	DX



# Product

	EdgeDC+ 200	EdgeDC+ 400	EdgeDC+ 600	EdgeDC+ 1000
<b>ICT load capacity</b>	200 kW	200 kW	600 kW	1000 kW
<b>Rack capacity</b>	18 – 24	36 – 48	54 – 72	76 – 104
<b>Power density/rack</b>	8 - 12 kW			
<b>Power supply redundancy</b>	2N	2N	2N	2N
<b>Cooling redundancy</b>	N+1	N+1	N+1	N+1
<b>Cooling Methods</b>	DX / CW / Dual			

# EdgeDC+

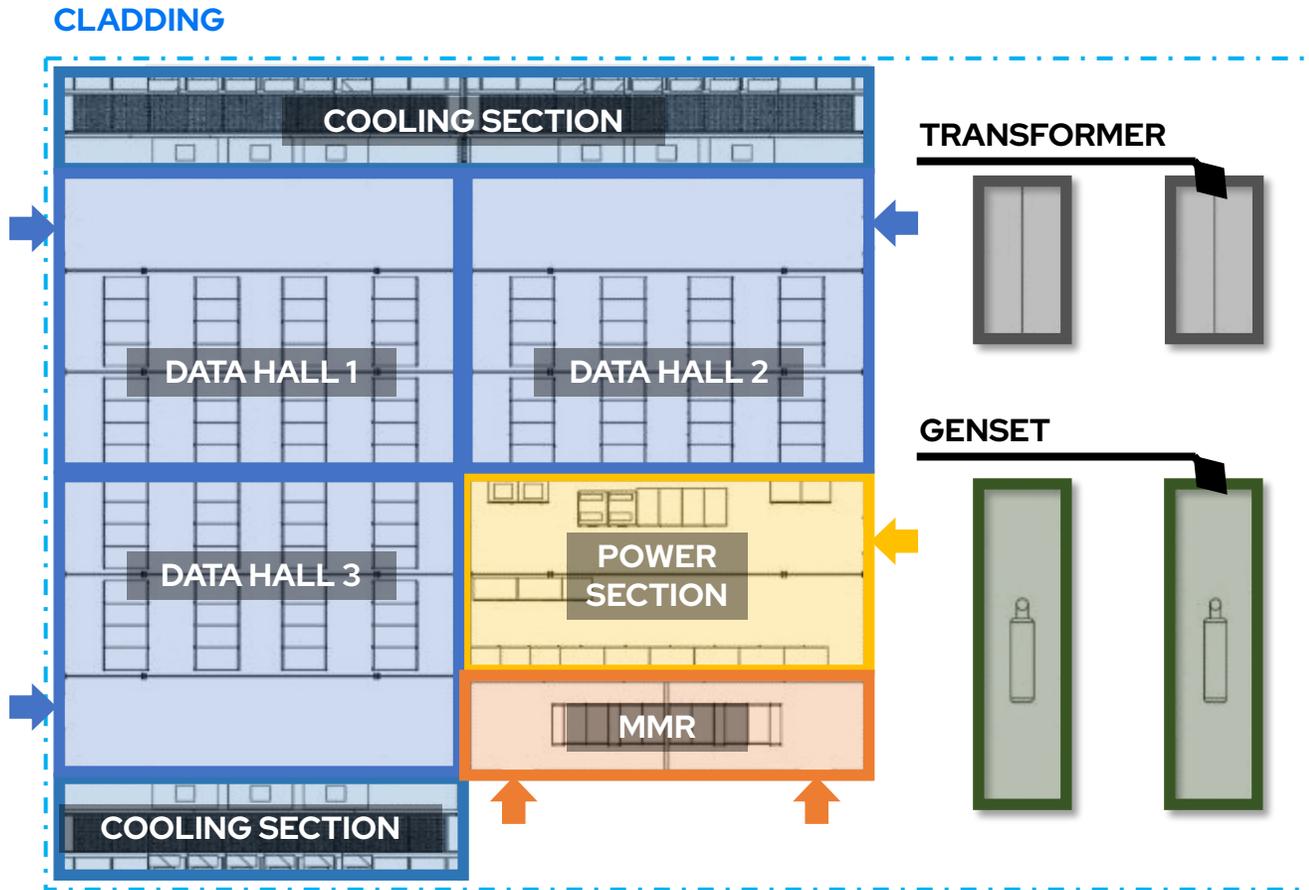
EdgeDC+ 300

ICT Load:  
**300 kW**

Racks:  
**Up to 96**

Power:  
**2N**

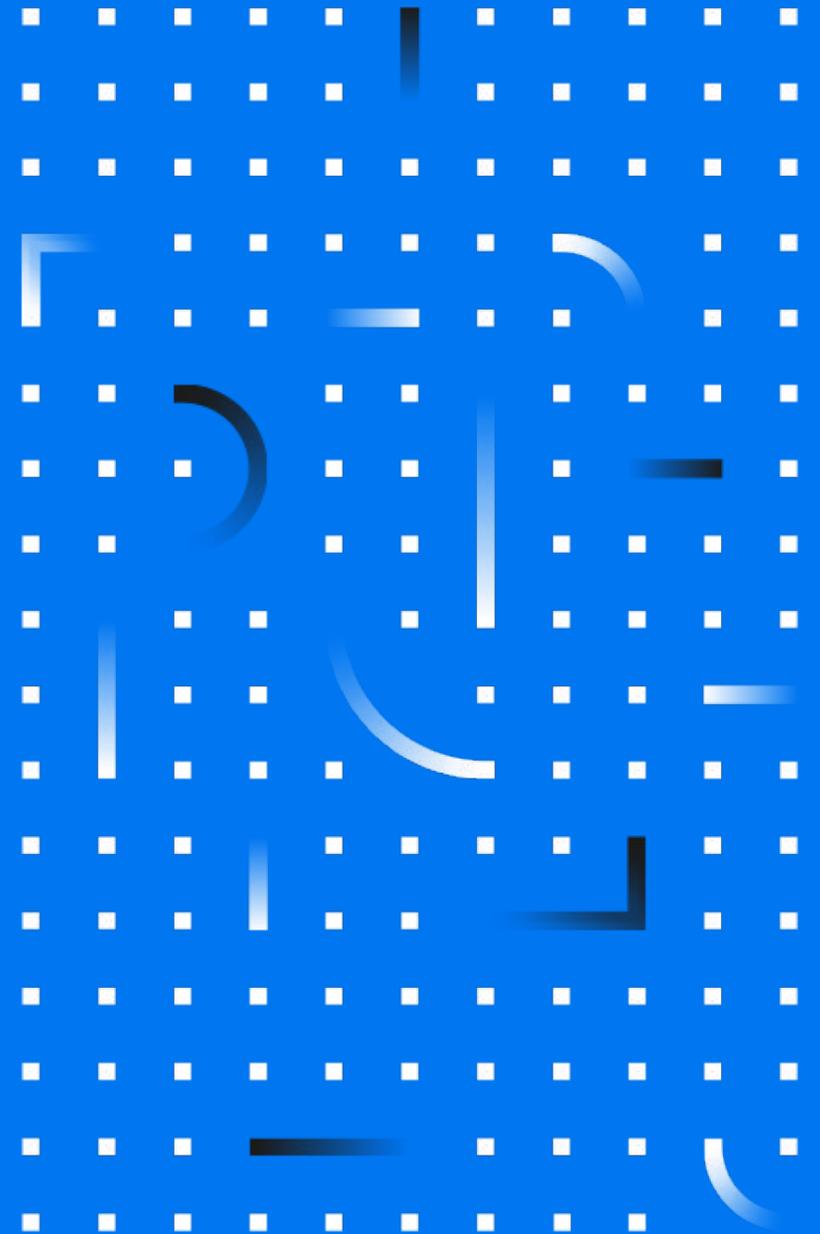
Cooling:  
**N+1**



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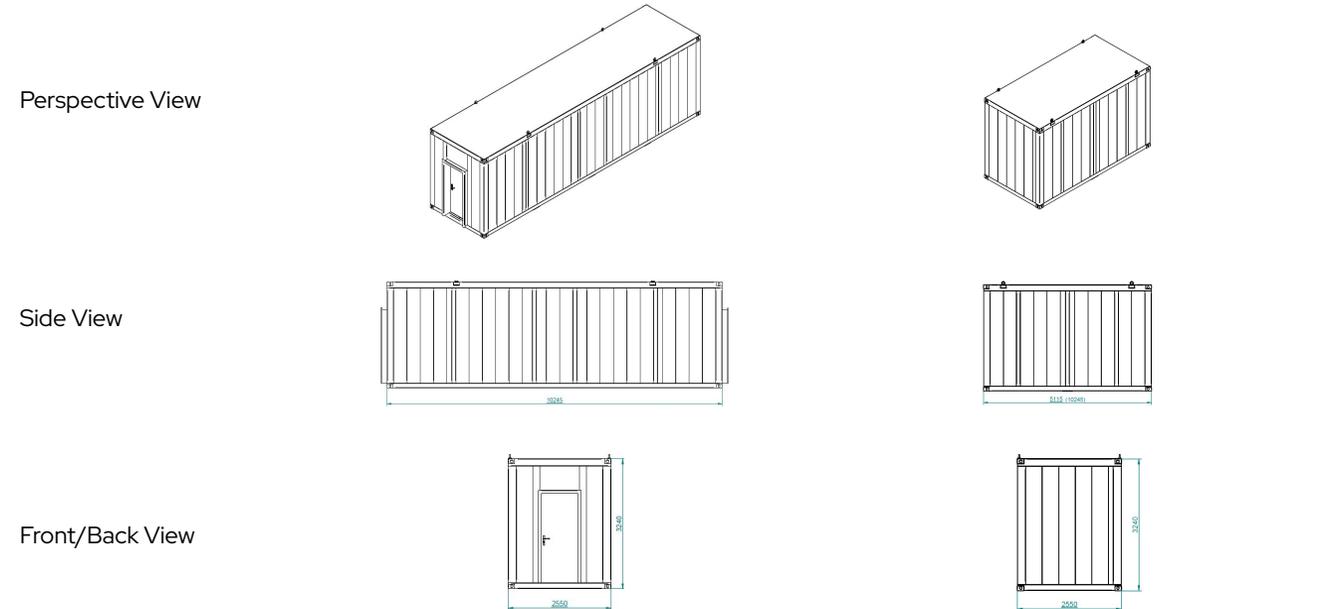
**03**

# Modules

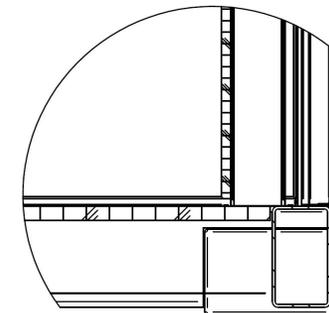
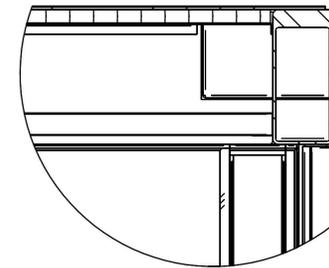
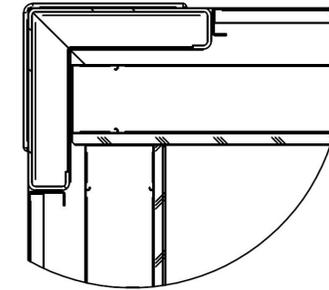


# Modules

Module Size	FULL	HALF
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Length (external)	10 927 mm	5 463 mm
Width (external)	2 720 mm	2 720 mm
Height (external)	3 240 mm	3 240 mm
Height (internal)	2 900 mm	2 900 mm
Wall thickness	150 mm	150 mm



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# ICT Pod

**Whitespace area each module:**

29 m<sup>2</sup> / 4 rows

**Rack capacity:**

12× 16×

800mm 600mm

- 2 independent busbars per each row
- Flexible caging system

**Optional delivery:**

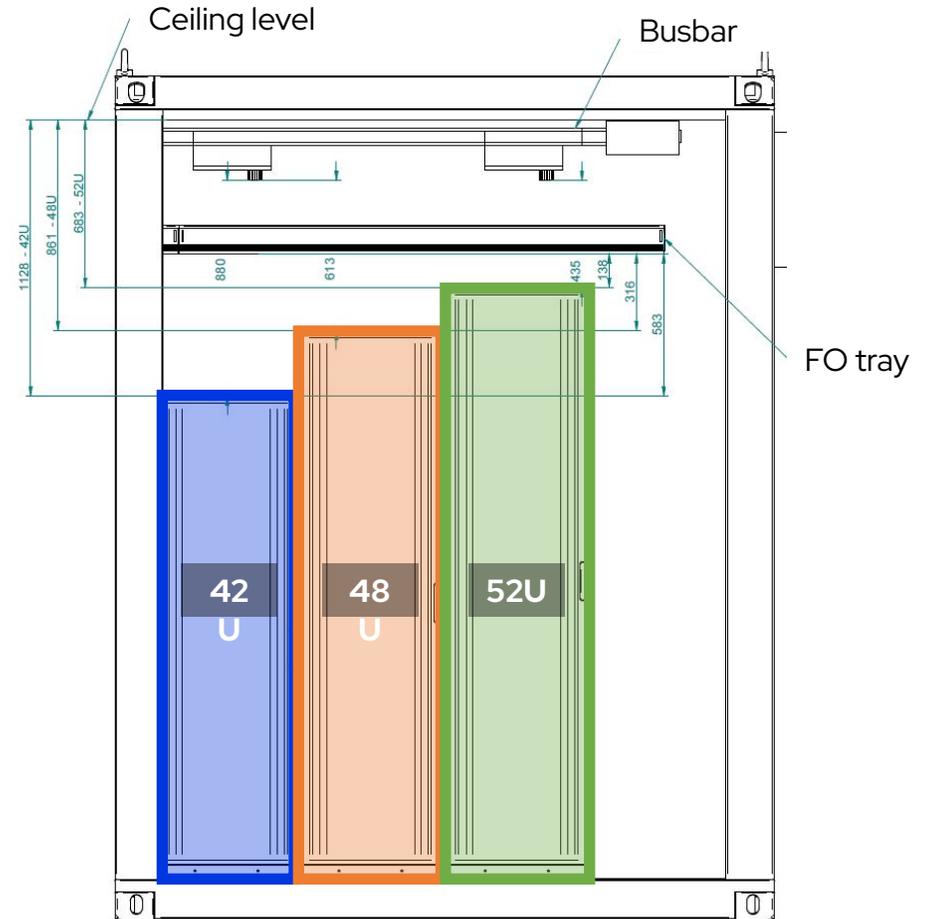
- Hot aisle containment
- Racks and PDUs



# Scalability

Rack height flexibility:  
**42U - 52U**

- Extra high ceiling to accommodate up to 52U
- Sufficient clearance from overhead busbars and cable trays





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# Additional Structures

## Cladding

- Reducing heat gains
- Increase lifecycle of equipment

## Roofing

- Reducing direct heat and temperature on outer shell
- Unique emotion and project touch



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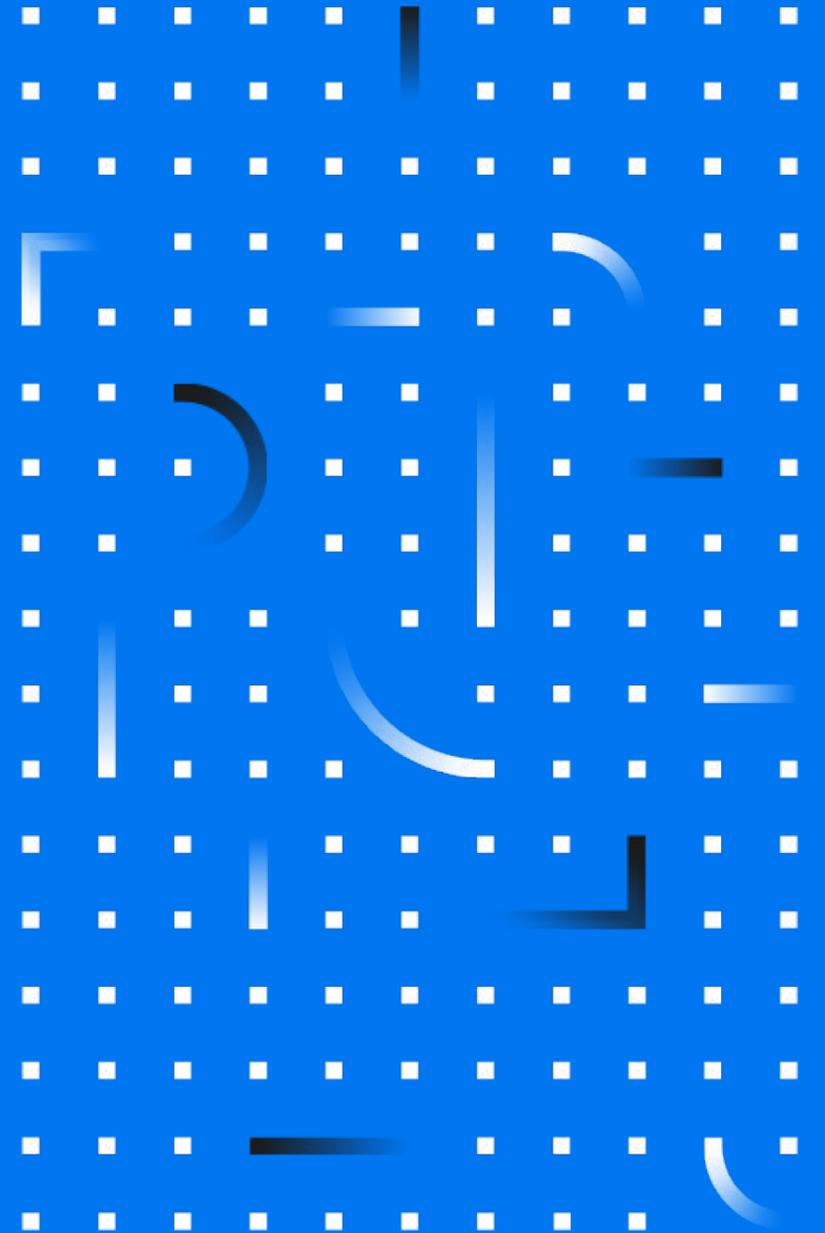


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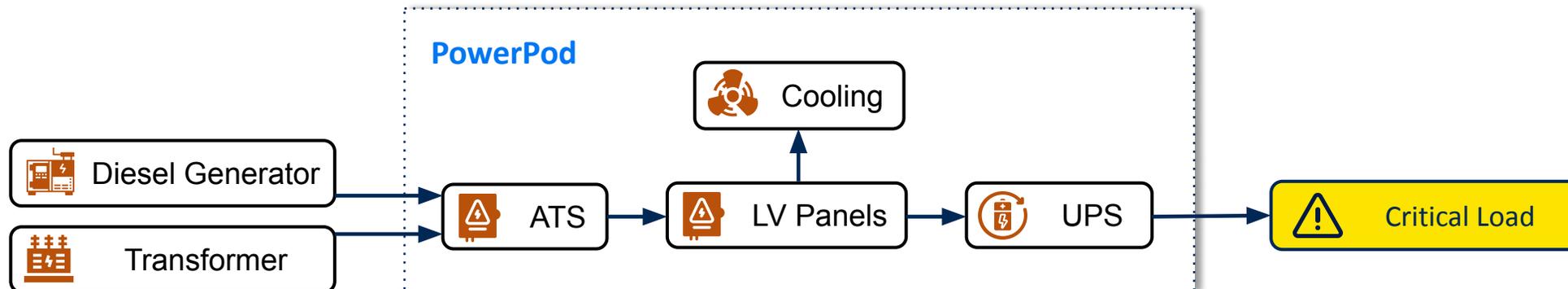
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# Critical Power



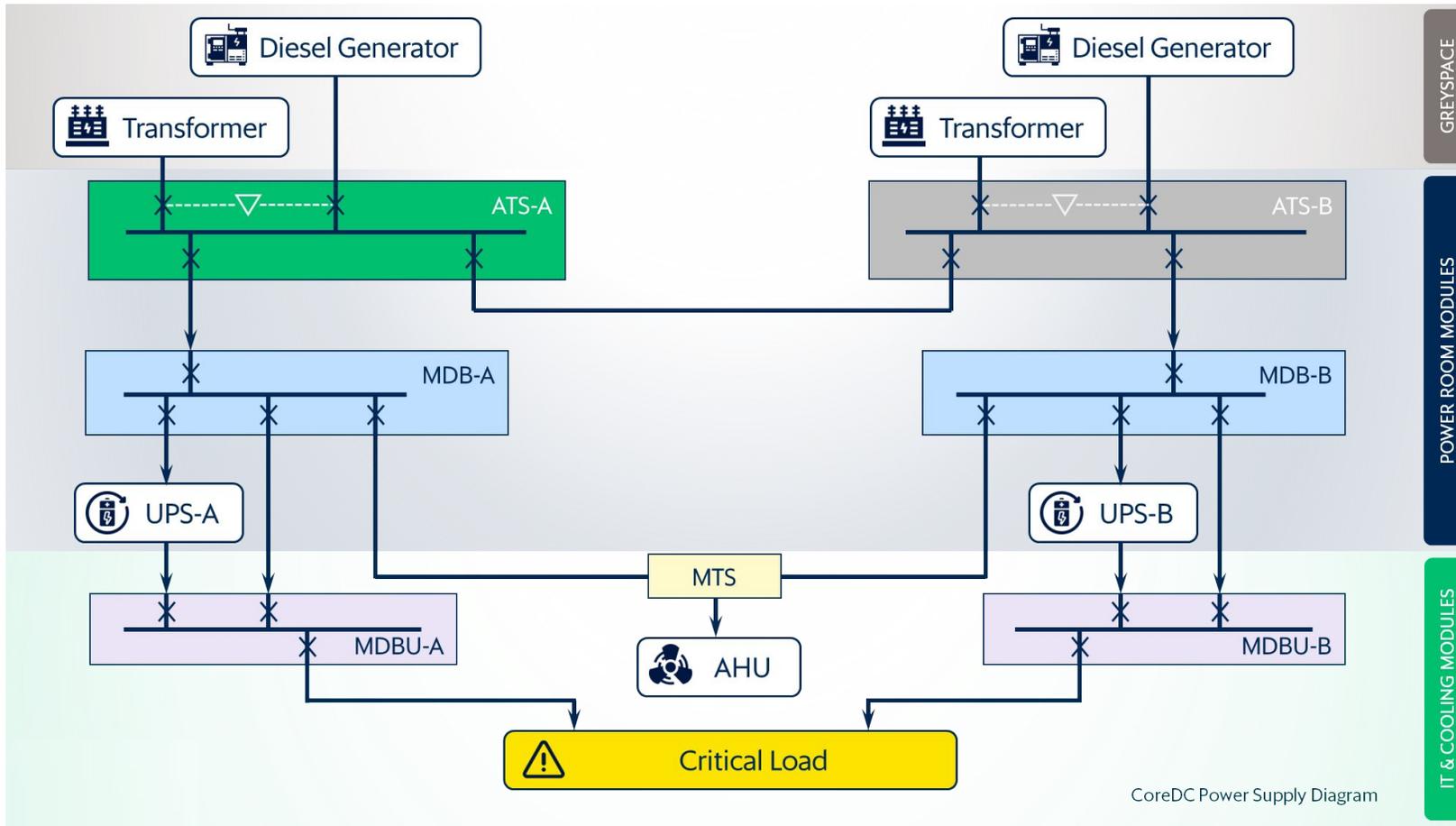
# Scalability

	PowerPod 250	PowerPod 500	PowerPod 1000	PowerPod 1500
Critical load capacity	250 kW	500 kW	1 000 kW	1 500 kW
Modules	1	1	2	3
Power supply redundancy	2N	2N	2N	2N
Cooling redundancy	N+1	N+1	N+1	N+1



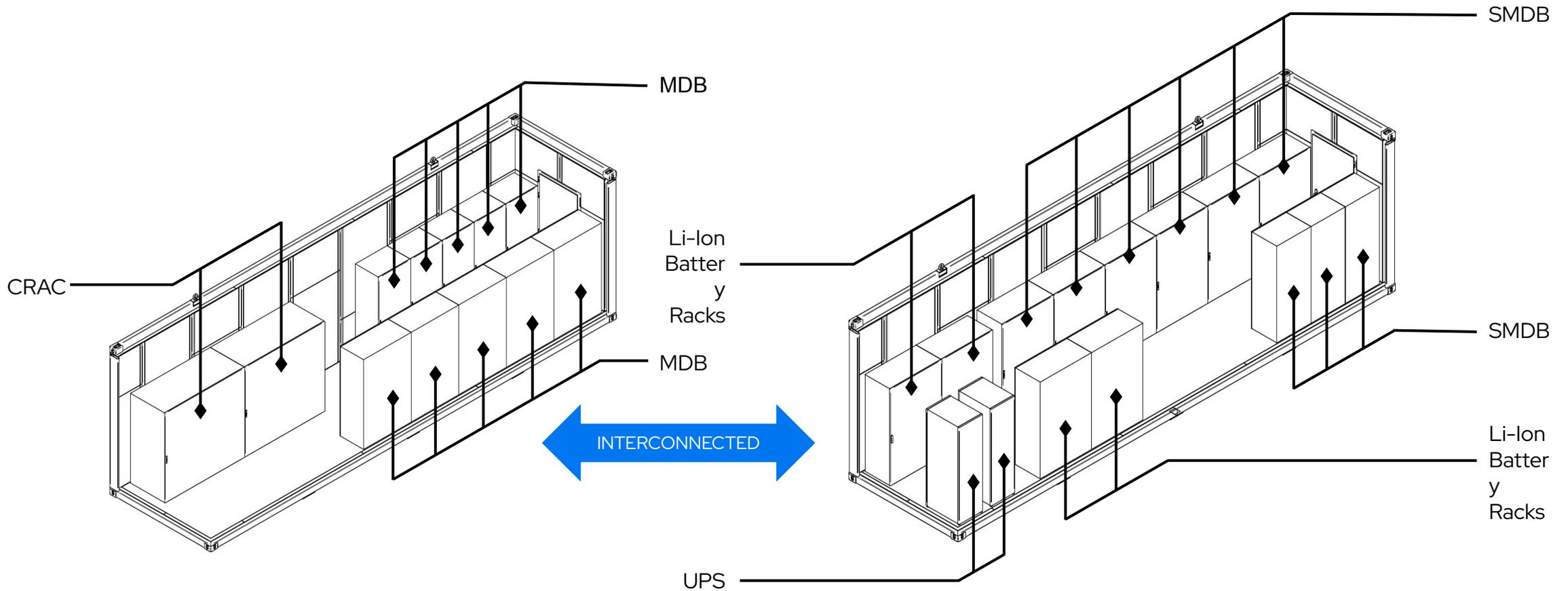
# Power Redundancy

2N / DPR Dual Path Redundancy

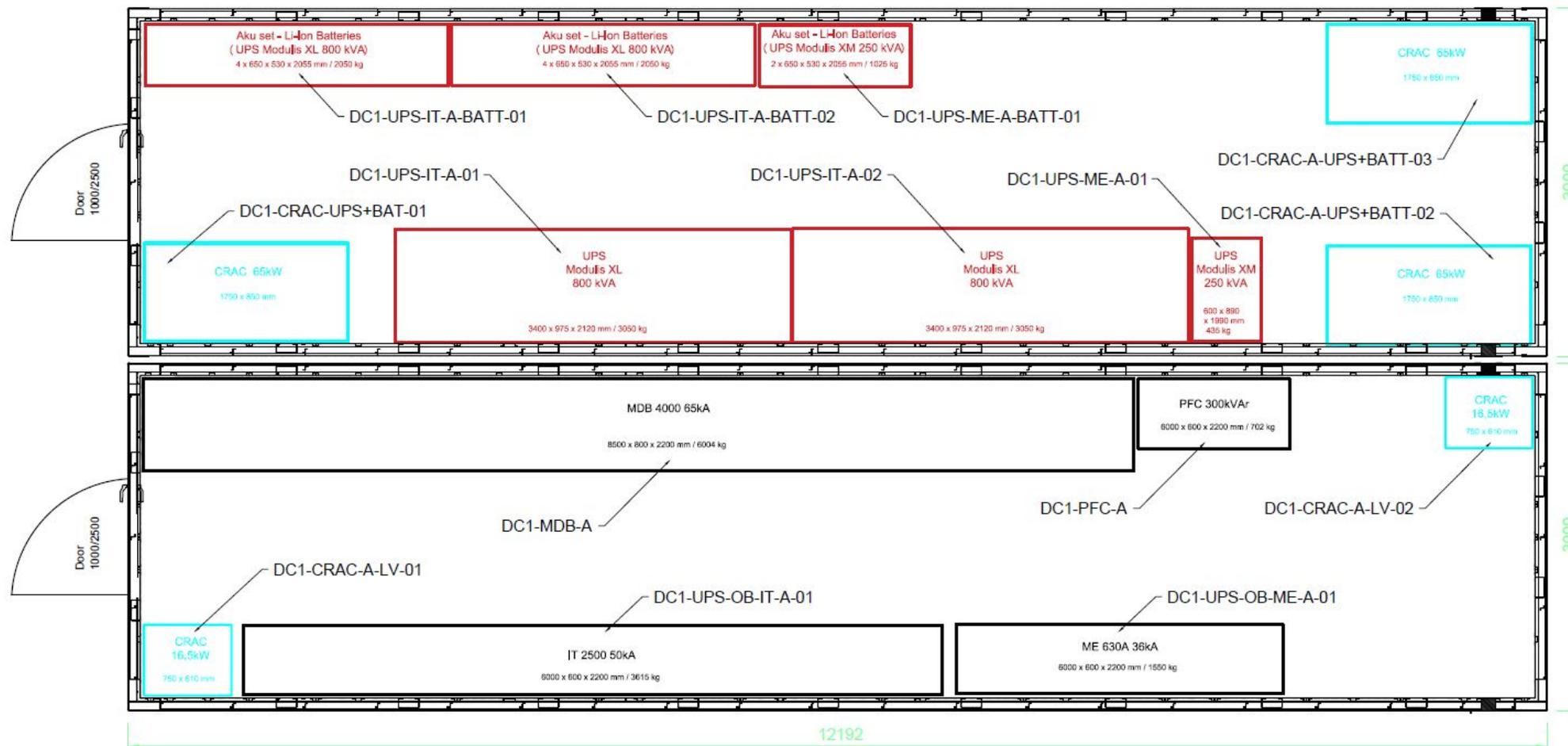


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# Power Pods



# Layout

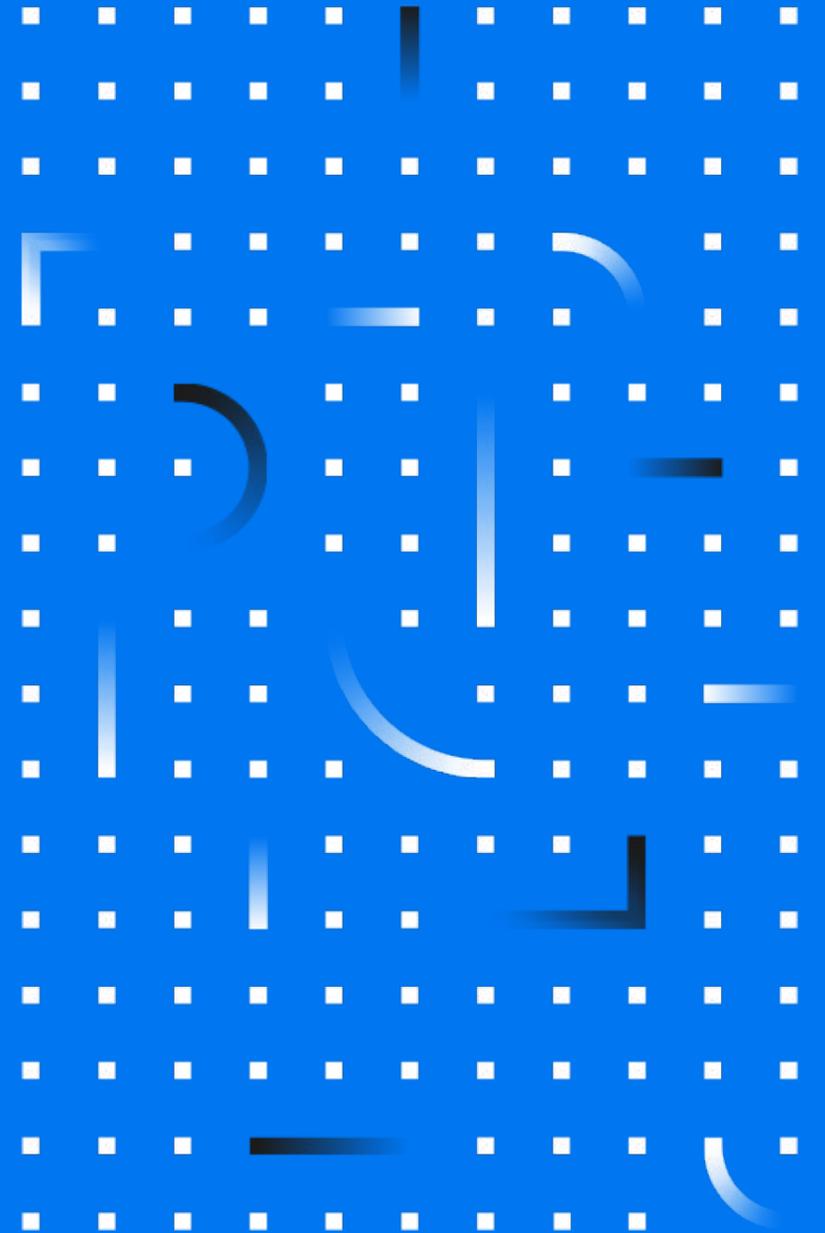


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# Critical Cooling



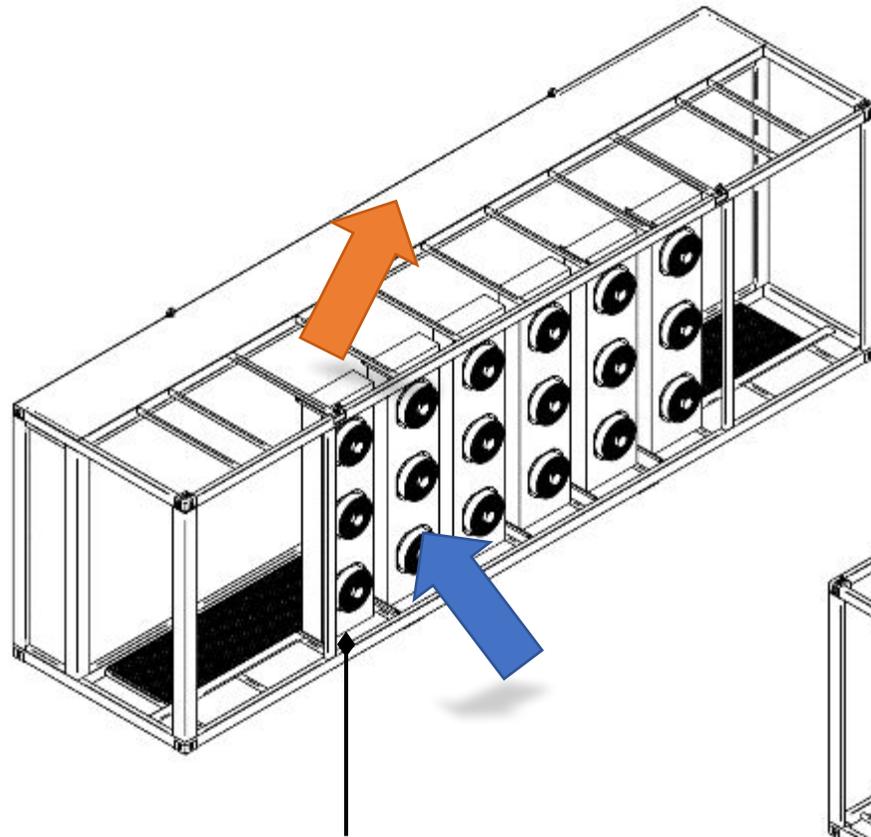
# Critical Cooling Methods



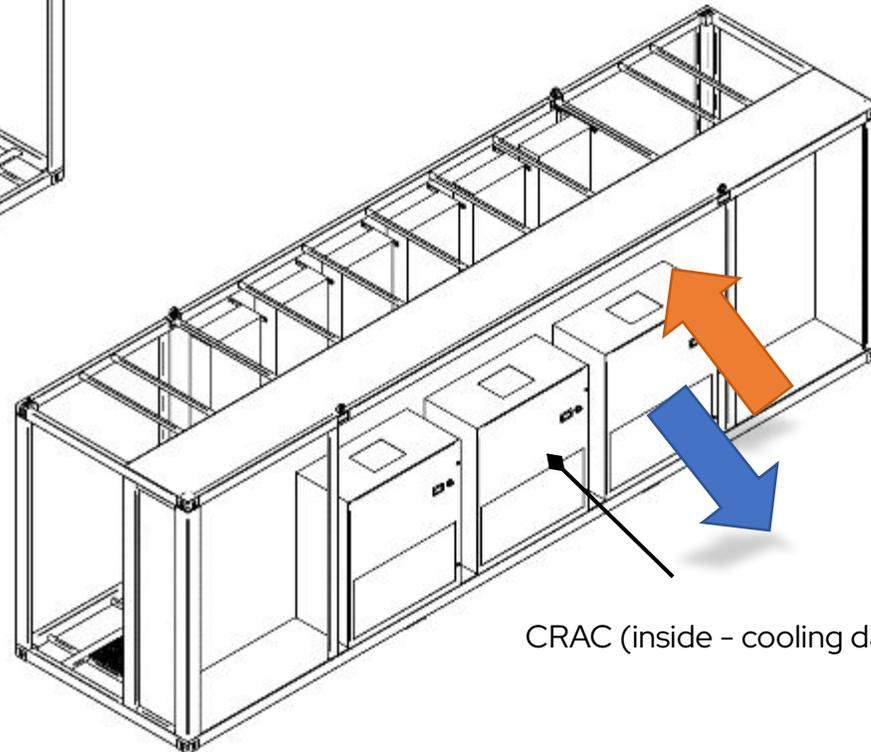
- **DX with Direct free-cooling** – feasible only in areas with favorable temperatures, saves on operating costs when in free-cooling mode
- **Pure DX** – the easiest to deploy, but potential environmental impact (green house gases, flammability)
- **Chilled water** – great option in areas with district chilled water supply (ME), more complicated design to enable concurrent maintainability
- **Dual fluid** cooling units combining both DX+CW

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# DX Cooling Pod



Condensers section  
(outside)

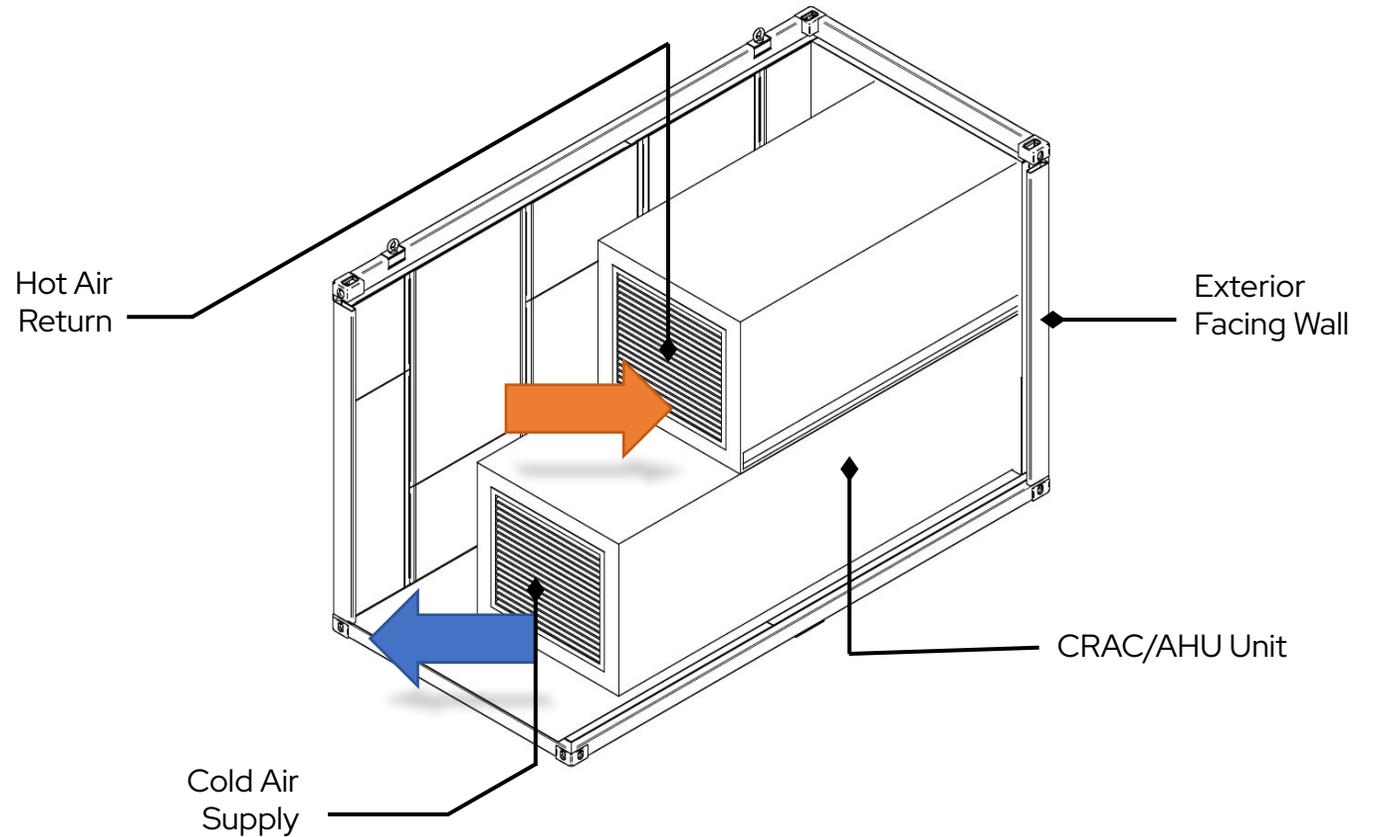


CRAC (inside - cooling data hall)



# DX Cooling Pod

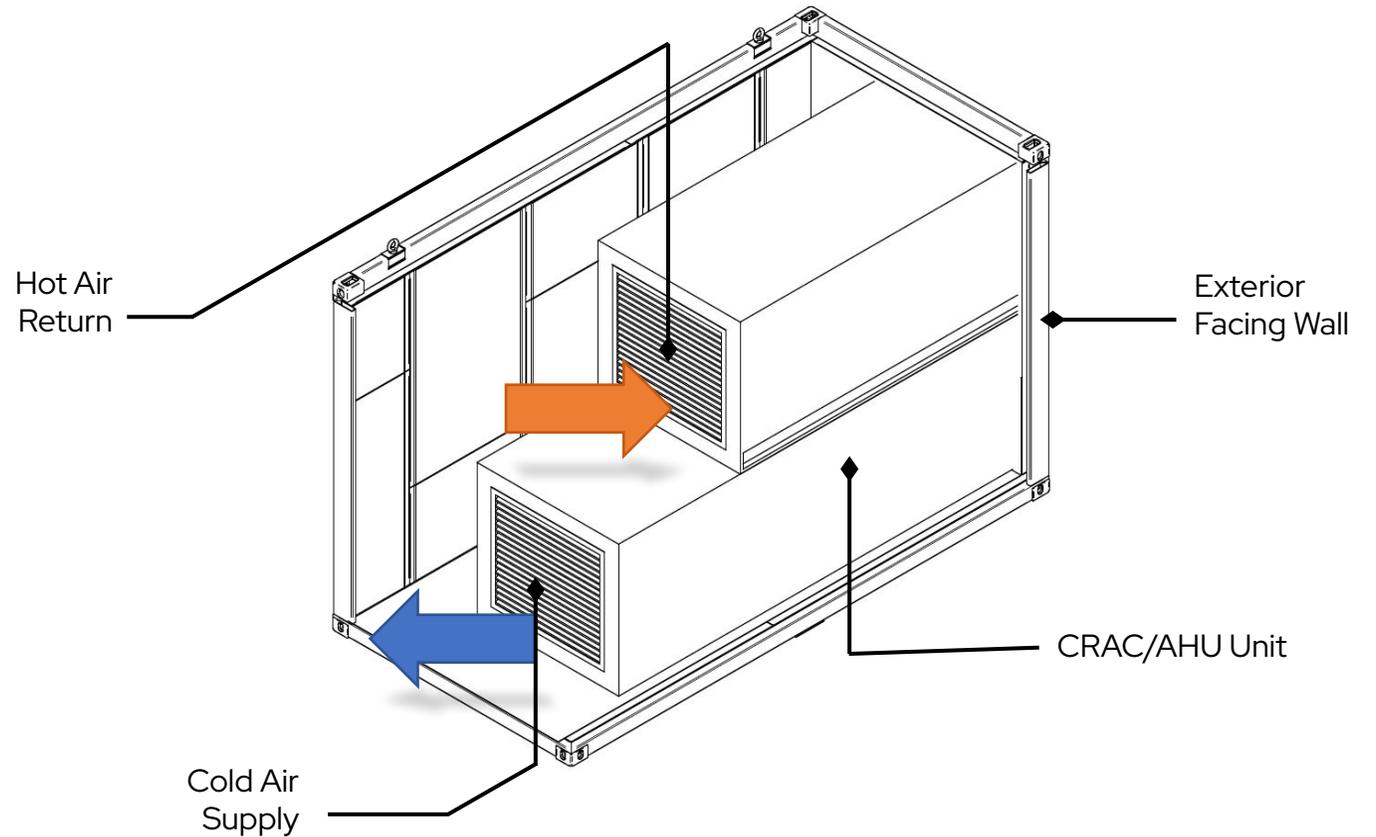
- No raised floor design
- Standard: DX CRAC units
- Option: DX/DFC AHUs (better PUE)



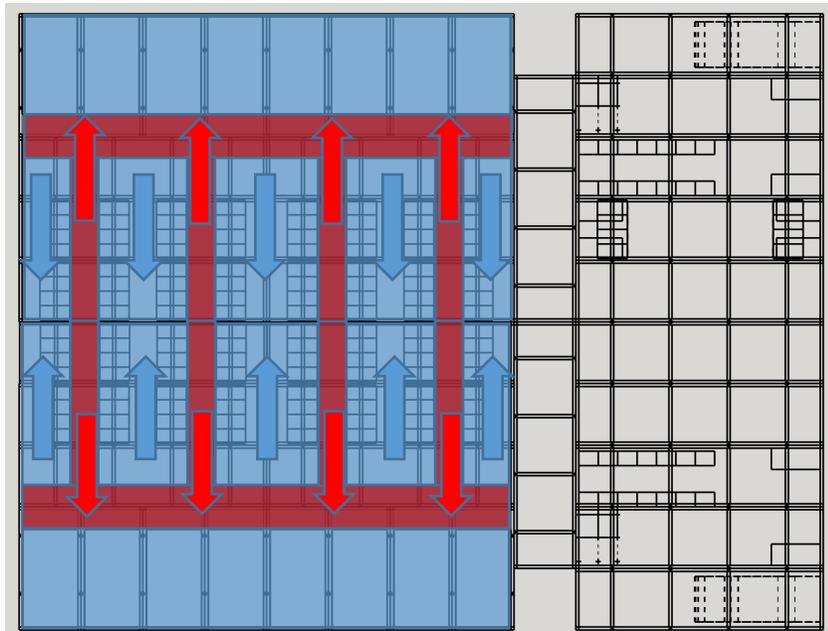
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# CW Cooling Pod

- No raised floor design
- Standard: DX CRAC units
- Option: DX/DFC AHUs  
(better PUE)



# Hot Aisle Containment



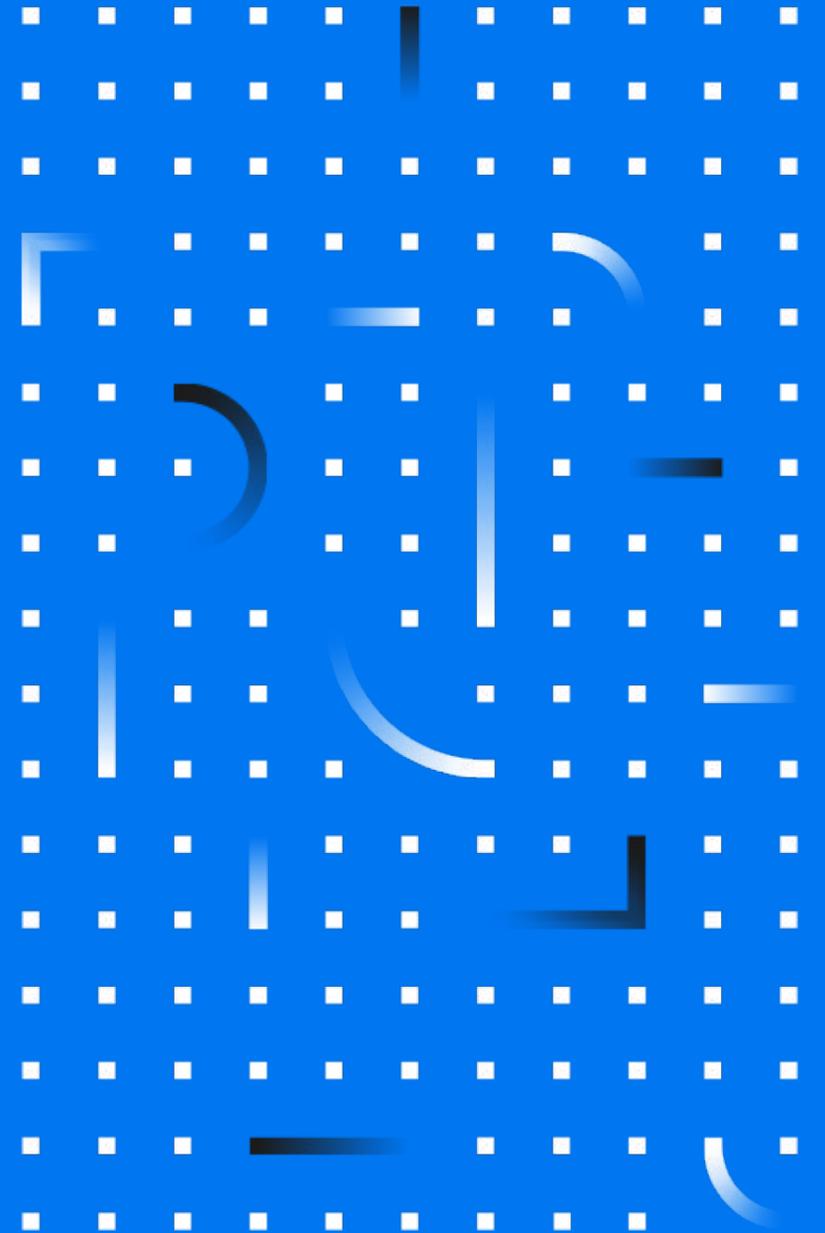
- Cold air supplied from CRAC units into whitespace
- Hot air return via ceiling-mount air duct system



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**06**

# Admin Modules



# Admin Sections

- Meet Me Room (MMR)
- Staging and testing
- Storage
- Washroom
- Meeting Room
- NOC
- Reception or Security
- Prayer



Overall recommendation to provision only for bear minimum in order to segregate industrial real estate from traditional construction projects.

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data hall  
meeting room  
power room  
reception

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data hall  
meeting room  
power room  
reception

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Altron  
Design  
& Build  
Data Centre

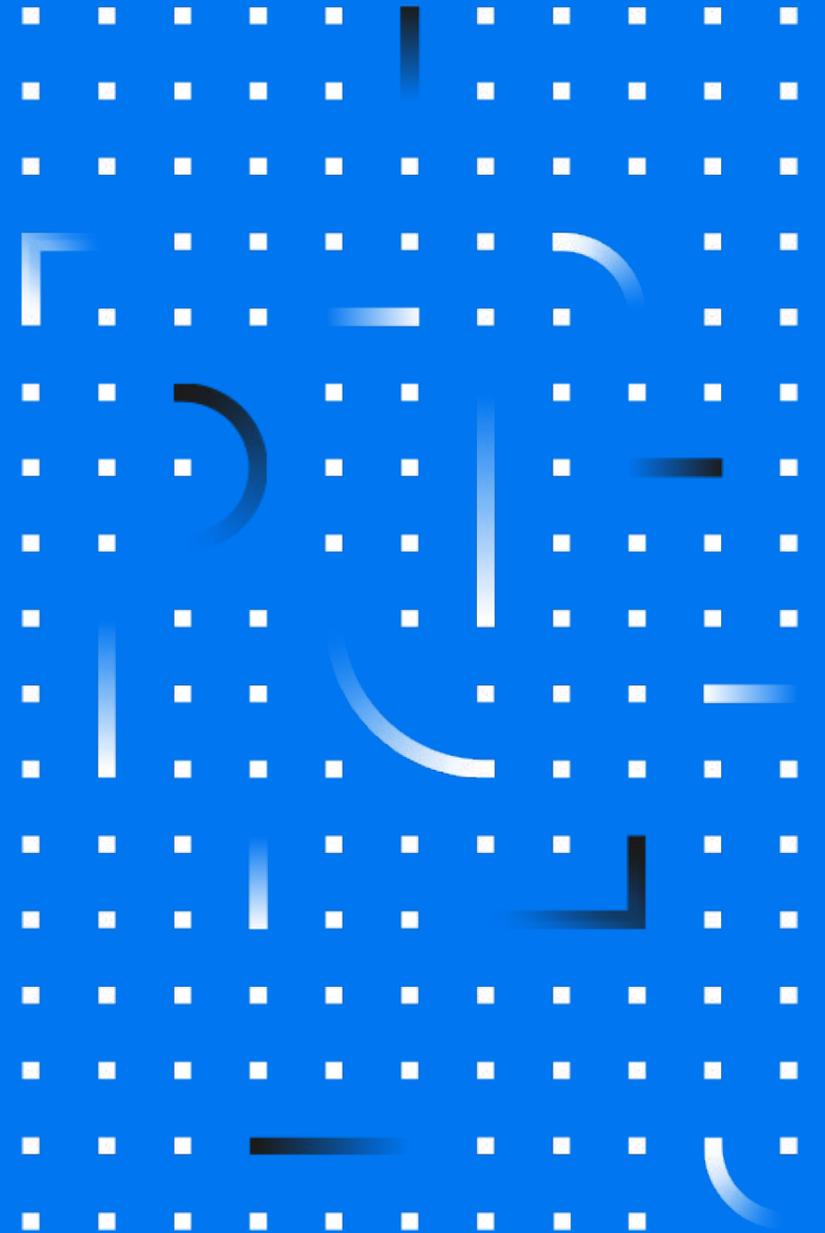


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# Smart Software



SMART

# Smart Services

One of the ways to **decrease operating costs and increase efficiency is through converged operations**. The principle of convergence is the transition from the management of individual systems and subsystems to the management of one integrated unit, which allows for assisted and/or autonomous operation.

Stemming from our 30-year industry experience we have Altrix monitoring and management system with following modules:

- **Real-time monitoring**
- **Control & automation**
- **Analytic services: predictive maintenance**
- **Operations optimization**



# Altrix

System structure - Modules

Expert  
Modular system

Altrix



## Real-Time Monitoring

Data Collection and Evaluation



## Analytic services

Predictive Maintenance



## Operations Optimization

Cost & staff effective operation



## Control & Automation

Parameters | Profiles | Processes



## Manager's portal

Clear dashboard for managers



## Operator's portal

Operator interface





System structure - Modules



# Real-Time Monitoring

## Data Collection and Evaluation

Collects and evaluate data for Altrix downstream services

include historian data

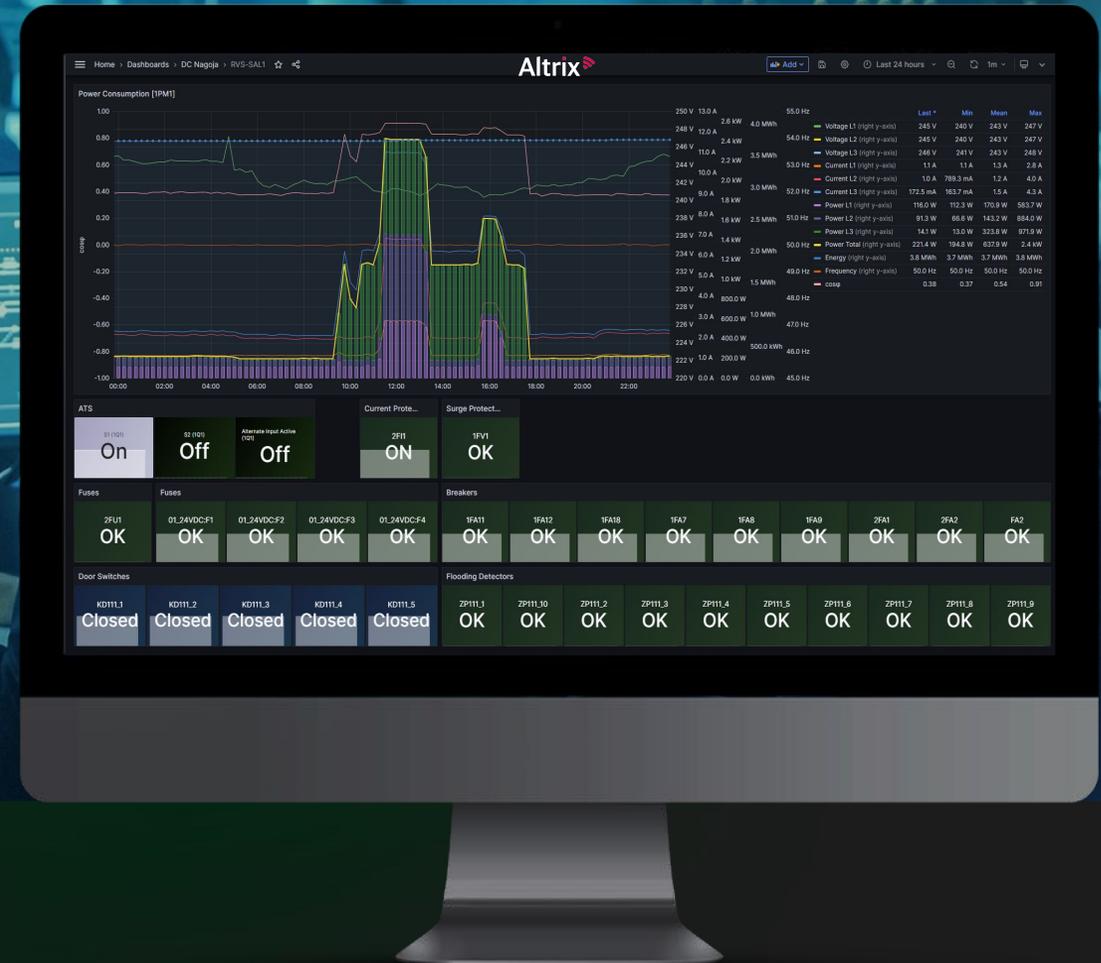
Always provides a real-time overview

on the status and utilization of the monitored infrastructure

Configurable architecture based on predefined templates

Continues evaluation of data availability and quality

Long term data consistency guarantee





System structure - Modules



## Control & Automation

### Parameters | Profiles | Processes

Predefined parameters, profiles and operation processes for:

- Troubleshooting
- Change in operating conditions
- Testing procedures

Controlling the data room environment conditions

Controlled technologies (typically, not only):

- Power generation and distribution systems
- HVAC systems
- Fuel management
- Technological water treatment and distribution systems
- Heat recovery systems
- Heating systems

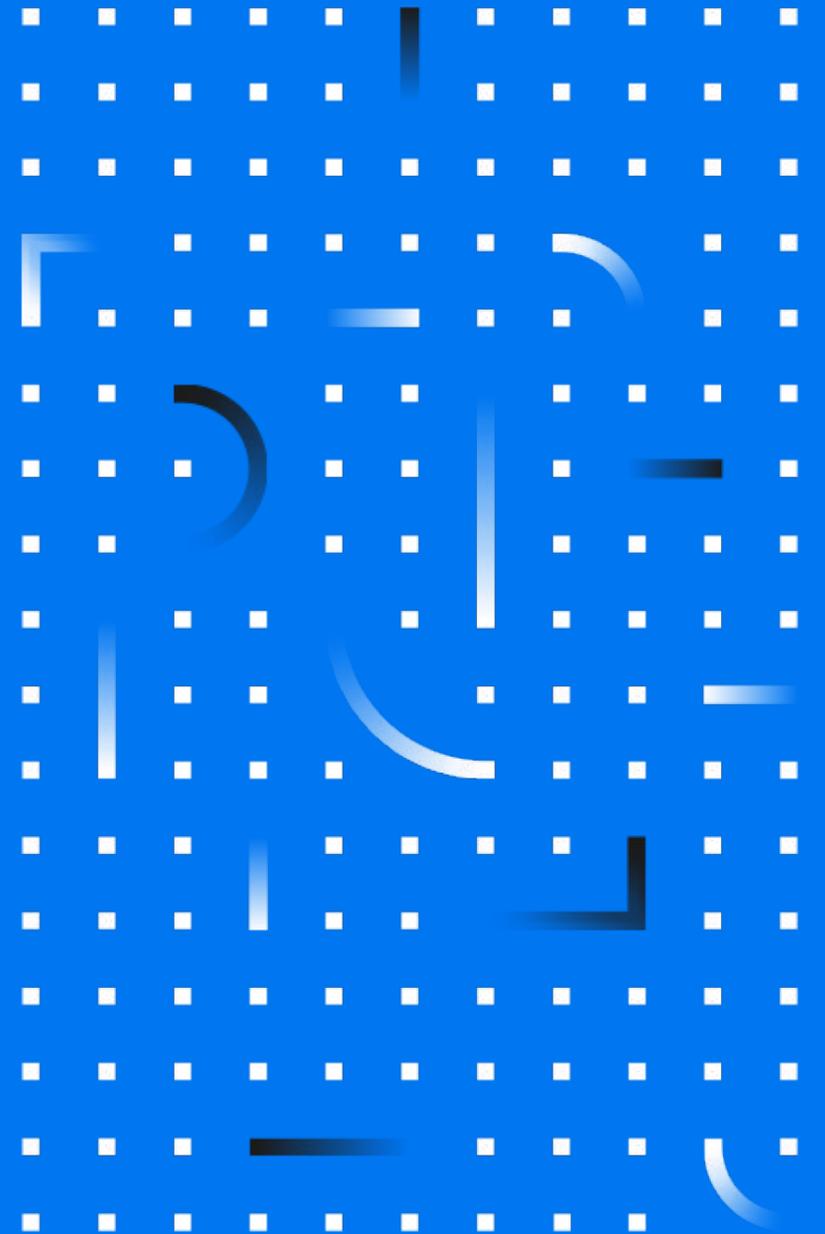
Power management include renewable power sources



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**08**

# Services



# Project Delivery



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# Engineering Services

Plan, design, implement, Cx, support, and manage a modular data centre that meets your needs without any risk.

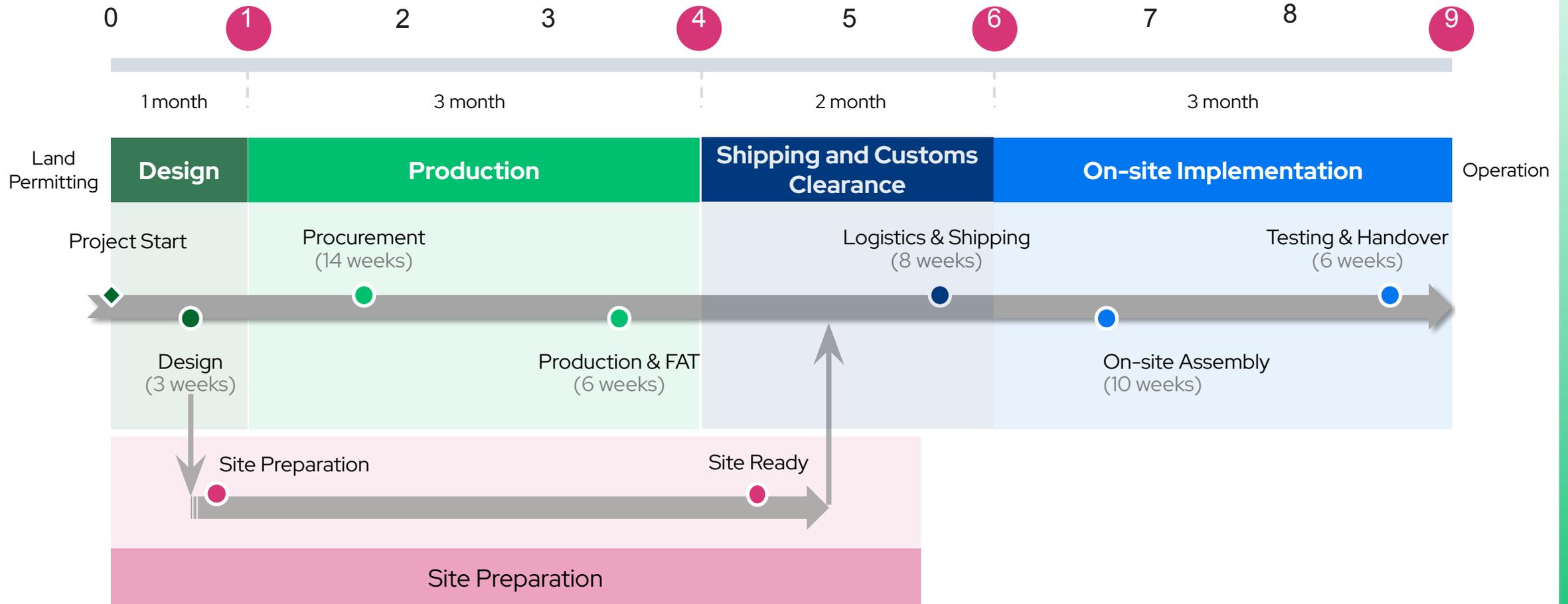
Listening to our clients, understanding their specific needs, and matching these needs with our best practices and the applicable international standards.

## Benefits

- Local support services availability, delivered by global support team.
- Our services support only Altron Modular products.
- Expertise at large, with 30 years of experience in the industry.



# Project Schedule



\*Timeline demonstrates a scenario applicable in Kingdom of Saudi Arabia

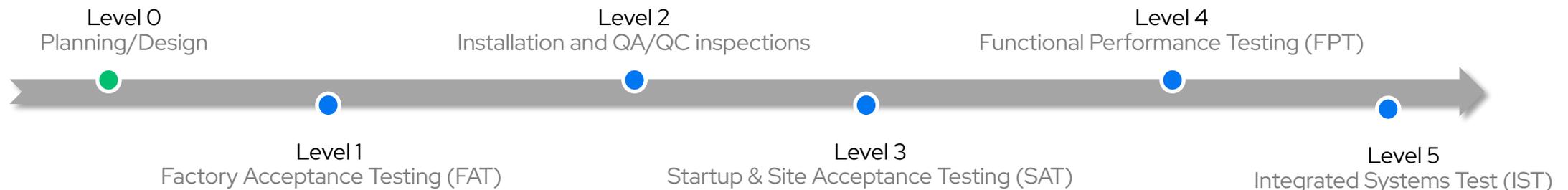


# Testing & Commissioning

## Process goals

- Witness testing of selected components at the manufacturer's facility.
- Monitor critical equipment delivery according to the design documentation and document status of each component after unpacking.
- Document that equipment is installed according to the design documentation and started per manufacturer's recommendations.
- Document that equipment and systems receive complete operational checkout by installing contractors.
- Perform and document individual performance with thorough functional performance testing.
- Perform and document the whole system performance with thorough integrated performance testing.

## Process Phases



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# Support & Maintenance

- Global
- Regional
- Local

Managing complex infrastructure, preventing costly downtime, and ensuring 24/7 availability is our mission.

Employ "Altron Best Practices" derived from our extensive experience, technical expertise, industry practices, regulatory standards, and sound working partnerships with brands.

- Annual Maintenance Contracts
- Preventive & Reactive Maintenance
- Spare parts and Spare part management
- One-off Maintenance
- Critical Facility Management
- Altrix software
- Call-center



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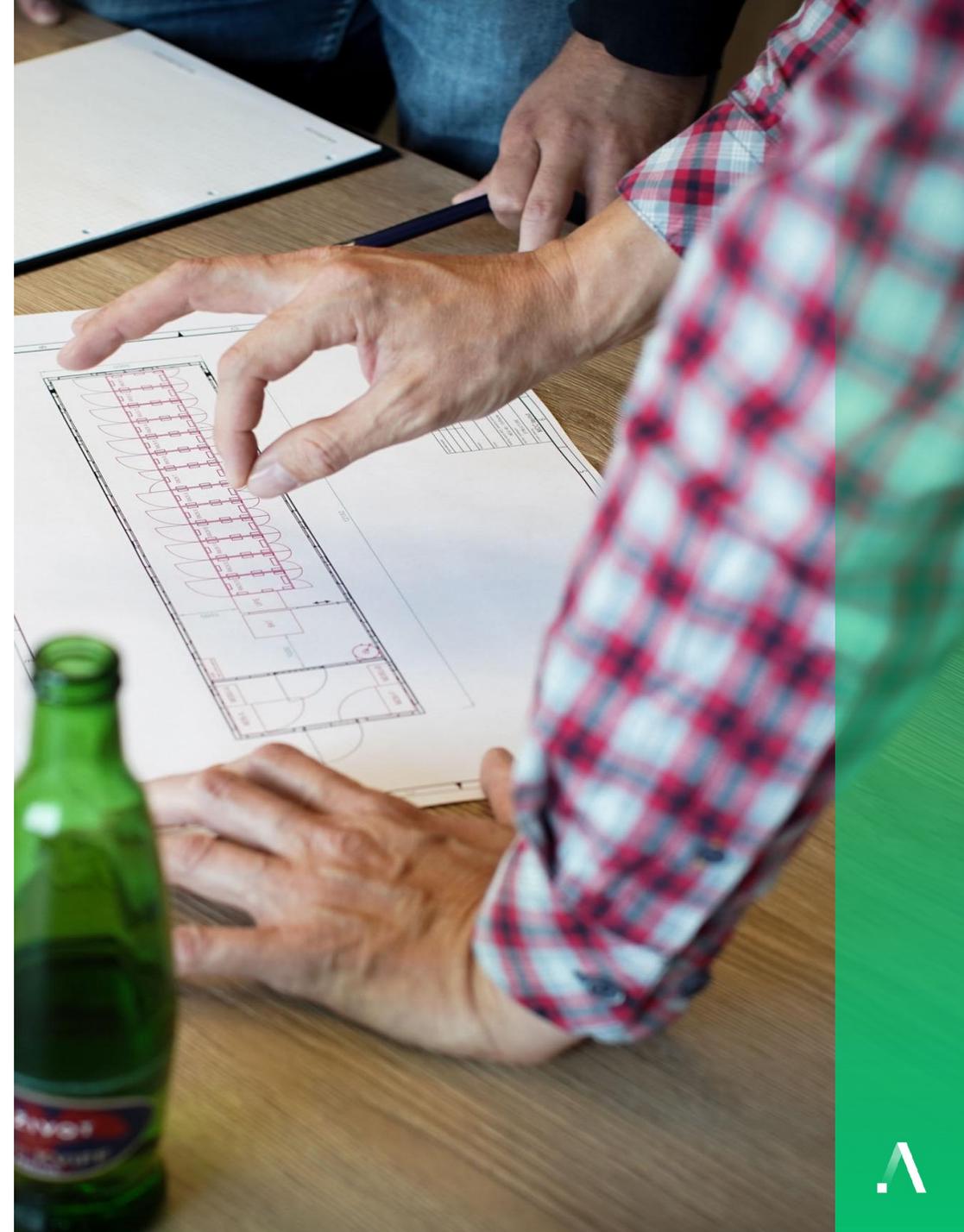
# Sustainability

**is at the core of Altron Modular DNA.**

Our goal is to provide our customers with eco-friendly, efficient, and cost-effective data center solutions. Additionally, our research and development team is constantly innovating to develop new technologies that will help future-proof your data center while minimizing your environmental impact.

## Our approach

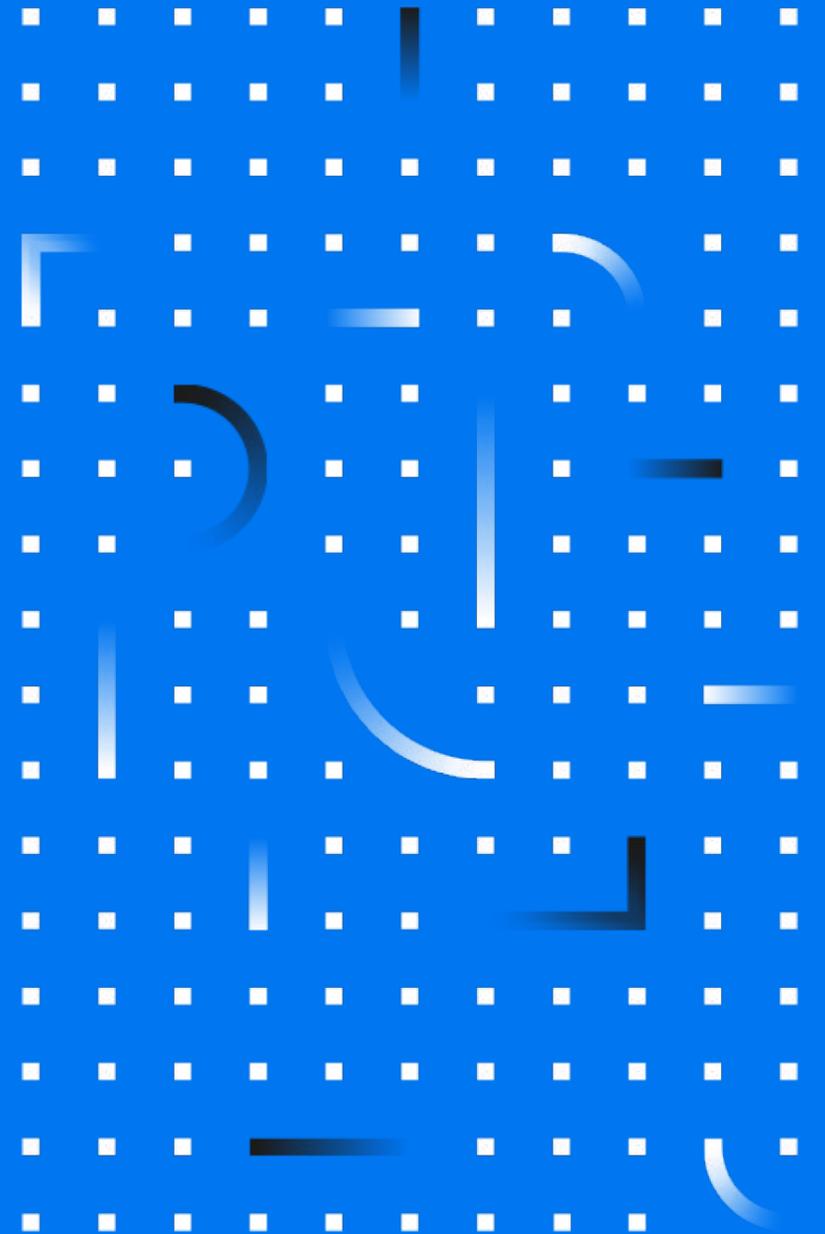
- **Green Power Sources**  
ready for connection of all renewable power sources.
- **Waste Heat Reuse**  
recuperation of heat produced by data center can be used, not wasted.
- **Converge Operation**  
real-time optimization of data center operation.



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**09**

# References



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# EdgeDC+ deployed for 4G

Cloud and Colocation Provider – Salah, Oman

## Problem:

support 4G network roll-out with a deployment of modular DC in the most deserted area of Oman.

## Solution:

Highly reliable, available and secure operation of the datacentre.  
Intelligent prefabricated modular system enables simple expansion.  
Full 24 months of warranty for the datacentre.

## Results:

- Quality solution in extreme weather conditions
- Low operation cost, thanks to energy efficiency and online monitoring.
- Redundancy – N+1 in M&E infrastructure.
- Topology – Uptime Institute TIER III.



Product:  
Location:  
Delivery:  
TELCO Load:

Number of racks:  
Availability:

**EdgeDC+**  
**Salah, Oman**  
**4,5 months**  
**200 kW**  
**scalable to 400 kW**  
**50**  
**TIER III**





EdgeDC+



# Thank you!

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